ROBERT L. SULT JR., CCIM

Vice President
General Commercial Leasing and Sales

(757) 640-8205
RobSult@HarveyLindsay.com

PROFESSIONAL EXPERIENCE

Rob's real estate career spans over 30 years across multiple markets and includes activities as diverse as leasing and brokerage, with an emphasis on office, industrial and healthcare properties; acquisitions & dispositions; portfolio management; development capitalization, and joint venture structuring. Over his career, he has executed on over $675 million in transactions while associated with such firms as USAA Real Estate Company, Trammell Crow Company and Grubb & Ellis. Rob moved to the Hampton Roads market in September 2019, joining Harvey Lindsay Commercial Real Estate and has focused his efforts mostly on the office sector brokerage and leasing.

AFFILIATIONS

- Licensed Virginia Real Estate Salesperson in the Commonwealth of Virginia
- Certified Commercial Investment Member (CCIM), affiliated with NAR
- Hampton Roads Association of Commercial Real Estate (HRACRE) – Board of Directors
- Society of Industrial & Office Realtors (SIOR) – past Affiliate Member
- ULI Healthcare & Life Sciences Council – past Affiliate Member
- Real Estate Council of San Antonio (RECSA) – 2014 President & other Committee Chairs

SAMPLE TRANSACTIONS | HAMPTON ROADS, VA

- 5721 Bayside Rd., Virginia Beach | 82,049 SF | Seller Rep
- 700 Independence Circle, Virginia Beach | 17,353 SF | Buyer Rep & Landlord Rep
- 649 Cedar Rd., Chesapeake | 10,000 SF | Landlord Rep
- 103 Watson Rd., Chesapeake | 13,083 SF | Buyer & Seller Rep
- JANAF Shopping Center | 6,974 SF | Tenant Rep
- 681 N. Battlefield Blvd | 10,000 SF | Buyer Rep

EDUCATION

Washington & Lee University, with Honors and distinction in Commerce
CCIM Designation