



SUSAN P. PENDER
Senior Vice President
Retail Leasing and Sales

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SPECIALTY

Susan has been with Harvey Lindsay Commercial Real Estate for 36 years and for the past 32 years has focused on retail leasing. She primarily serves landlords, handling a broad range of properties including community, neighborhood and specialty centers ranging in size from 10,000 square feet to over 100,000 square feet. She has successfully leased new centers from the ground up and mature centers with second and third generation space. In addition to leasing, Susan is now also focusing on retail sales, including sales of Shopping Centers, freestanding retail sites, and land.

BACKGROUND

Susan received her Bachelor of Science Degree from Old Dominion University in Business Administration with a concentration in Marketing. She began her career with Harvey Lindsay in 1985 and has held various positions including Director of Marketing. In this capacity she handled corporate advertising, event planning, prepared marketing materials and visual aids for various trade events, and managed shopping center promotion funds for five shopping centers. In 1989 she moved into the Retail Leasing Division and has been an integral part of our team's success. She is a native of Hampton Roads, understands the region, and is diligent and focused in providing her clients the best results.

AWARDS

- Harvey Lindsay Commercial Real Estate Directors Award 1995
- Harvey Lindsay Commercial Real Estate Leasing/Property Management Award 1995
- Harvey Lindsay Commercial Real Estate Next Level Award 2015
- Sales/Leasing Achievement Award from the Hampton Roads Council of Real Estate 1992 - 2018
- CoStar Power Broker Award 2013 - 2016, 2019, and 2020

AFFILIATIONS

- Member – International Council of Shopping Centers
- Member – Virginia Board of Realtors
- Member – Tidewater Board of Realtors
- Member – Hampton Roads Commercial Alliance

SAMPLING OF CLIENTS AND CUSTOMERS SERVED

Wells Fargo, Waitzer Properties, Marina Shores Repair Corporation, Mitchum Interest and Holdings, Inc., Palms Associates, Nationwide Life Insurance Company, LIDL, Taylor's Do-It Center, Food Lion, Hair Cuttery, Dunkin' Donuts, Jim White Fitness & Nutrition, Conte's Bike Shop, O'Reilly's Auto Parts