



GLENN GIBSON

SENIOR VICE PRESIDENT INDUSTRIAL SALES AND LEASING

(757) 640-8224

GlennGibson@HarveyLindsay.com

Glenn has over 35 years of Sales and Leasing experience in the Hampton Roads area. During this time he has been among the top producers in our firm and in the market. Glenn has consistently been recognized by Hampton Roads Commercial Alliance. He is a key member of our Industrial Team and plays an important part in the leadership and direction of the team. He provides his clients a high level of service and attention, and a testament of their satisfaction is the repeat business generated from his client list.

Since joining Harvey Lindsay Commercial Real Estate in 1984, he has successfully represented a multitude of local, regional and national clients. His proficiency spans a variety of disciplines, including landlord and tenant representation, detailed market analysis, property marketing plans, and lease analysis and negotiations.

Over the course of his career Glenn has negotiated the acquisition and disposition of numerous assets with a value in the hundreds of millions of dollars.

A SAMPLING OF TRANSACTIONS INCLUDE:

- Distribution Centers – MDV/Nash Finch, Keebler Company, Village Foods, American Condenser, Pacific Best, Pacific Global Logistics
- Waterfront Industrial – Alcoa Import Terminal, Chesapeake Deep Water Terminal
- Manufacturing & Warehousing – Architectural Graphics, Inc. (AGI), CMP Global, Dollar Tree, Maytag Corp., Colonna's Shipyard
- Hotels – Hilton, Hampton Inn and Suites, Ramada, Super 8
- Land Development – Sysco, Greenwich Village Apartments, Top Golf, Frito-Lay
- Investment – Lake Shores Plaza Shopping Center, Central Park (mobile home community)

HARVEY LINDSAY
COMMERCIAL REAL ESTATE

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A SAMPLING OF TRANSACTIONS INCLUDE (CONTINUED):

- Retail – Haynes Furniture Company (The Dump), Colonial Shooting Academy, The Grate Steak
- Churches – Calvary Revival Church (multiple locations and varied property types), Living Destiny Tabernacle
- Office Buildings – USAA, Retail Alliance, Norfolk Diagnostic Center

AFFILIATIONS

Virginia Licensed Real Estate Broker since 1988

Member of Hampton Roads Commercial Real Estate Council

Virginia Maritime Association – Warehousemen’s Committee Member

COMMUNITY SERVICE

2005 – Present Big Brother (Big Brothers/ Big Sisters) to a 21 year old young man (since age 7)

2006 – 2012 Finance Council, Vice Chairman – Church of the Ascension, Virginia Beach, Virginia

1988 - 1998 Kempsville Pony Colt Baseball Coach

DISTINCTIONS

Harvey Lindsay Employee of the Year (Voted by fellow employees)

Harvey Lindsay Top Sales Person of the Year

Harvey Lindsay Chairman’s Award

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