



TODD F. TAYLOR, CPM, CCIM
Director of Property Management
Senior Vice President

(757) 640-8229
ToddTaylor@HarveyLindsay.com

BACKGROUND

With 30 years of hands-on experience, Todd is a highly skilled and experienced professional with extensive knowledge in the field of real estate management and investment. He has earned a reputation among his peers and clients for his in depth understanding of the industry and his ability to provide exceptional service and guidance.

As a Certified Property Manager (CPM), Todd has demonstrated his expertise in managing property portfolios, driving revenue growth, and optimizing operational efficiencies for commercial properties. In addition, his knowledge as a Certified Commercial Investment Member (CCIM) allows him to provide valuable insights and solutions to complex investment opportunities.

Throughout his career, Todd has worked with a diverse range of clients, from individuals to large corporations, across various industries. He has a proven track record of delivering results that exceed expectations, thanks to his exceptional skills in problem-solving, strategic planning, and relationship building.

Todd's strengths lie in his ability to provide customized solutions that are tailored to meet the unique needs of each client he serves. His attention to detail, strong communications skills, and commitment to excellence have earned him numerous accolades and recognition in the industry.

PROFESSIONAL RESPONSIBILITIES

In his role at Harvey Lindsay Commercial Real Estate, Todd leads a team of property managers and lease administrators who are responsible for a commercial property portfolio that includes office, medical, retail, industrial and flex space property types. He oversees and advises the staff on daily operational procedures and policy updates, property owner and tenant relationship development, financial review and budget forecasting. In addition, Todd proactively seeks and develops new business opportunities through interactions with the Sales and Leasing, Marketing and Accounting teams. His overall goal is to create quality results for our property owners and tenants.

EDUCATION AND DESIGNATIONS

- Bachelor of Science from Randolph-Macon College, 1986
- Certified Property Manager, 2001
- Certified Commercial Investment Member, 2002

COMMUNITY INVOLVEMENT

- Virginia Symphony Orchestra Chorus
- Rotary Club of Portsmouth

HARVEY LINDSAY
COMMERCIAL REAL ESTATE

999 Waterside Drive ■ Suite 1400 ■ Norfolk, Virginia 23510 ■ 757.640.8700
www.harveylindsay.com