



KIMBERLY B. WORLEY

Senior Vice President
General Sales and Leasing

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BACKGROUND

Kimberly, was born and raised in Hampton Roads, and has been with Harvey Lindsay Commercial Real Estate for 28 years. She is responsible for over 1 million square feet of retail, office, and industrial space, and has been a Million Dollar Sales Club member since her first year of commercial real estate. She provides successful leasing through extensive marketing efforts and frequent cold calls to potential clients. She represents both landlords and tenants and strives to create a cohesive tenant mix for her properties. Kimberly has a keen understanding of the region and stays current with market trends and demands. She is extremely detail oriented and her priority is client satisfaction and retention.

AFFILIATIONS

- Member - International Council of Shopping Centers (ICSC)
- Member - Tidewater Association of Realtors
- Member - Hampton Roads Commercial Council
- Member - Virginia State Board of Realtors
- Member - Retail Alliance

DESIGNATIONS AND AWARDS

- Hampton Roads Commercial Real Estate Council - Million Dollar Leasing Award Every Year
- HRACRE 2004 and 2005 Deal of the Year award winner
- CoStar Power Broker Award Winner - Multiple Years

SAMPLING OF CLIENTS SERVED

Food Lion, Coldwell Banker, Bon Secours, Subway, Gymboree, Dollar General, Farmers Insurance, McDonalds, Nationwide Insurance, Radio Shack, Hair Cuttery, Planet Fitness, Goodwood Furniture, Advanced Auto, Liberty Tax, and Cinema Cafe