



ALEX L. STERN

SENIOR VICE PRESIDENT OFFICE SALES AND LEASING

(757) 640-9298

AlexStern@HarveyLindsay.com

SPECIALTY

Alex focuses on Office/Retail Leasing, specializing in the areas of Tenant Representation, Consultation, Landlord Representation, and Strategic Planning.

BACKGROUND

Alex received his Bachelor of Science Degree in Business Administration from Christopher Newport University in 1984. After graduating, he entered into Commercial Real Estate specializing in office leasing. His first assignment was the Langley Federal Credit Union Building, the first speculative office construction in several years at the time. Throughout his career, Alex has developed strong skills in working through difficult existing properties and also has extensive experience in new development in the office, retail and industrial areas. In his prior position, he worked closely with several institutional property owners in the development and implementation of leasing programs in a wide range of property types. Alex joined Harvey Lindsay Commercial Real Estate in August of 2000 as Supervising Broker in the Peninsula Office. He is also an active member of ICSC and TAR and serves on the local board of the UJC.

CLIENTS SERVED

Allstate Insurance Company, Westbrook Partners, Crown Life Insurance Company, Brookhill Properties, Prudential Life Insurance Company, Sentara Williamsburg Community Hospital, Robert L. Freeman, Jaffe Caplan and Fleder, Harbor Group, Wellworth Cleaners, Pro Golf Discount, Funco Land, Fapri Centers, Northwestern Mutual

HARVEY LINDSAY
COMMERCIAL REAL ESTATE

INTEGRITY, STRENGTH AND SERVICE, *Every Day for Over Half a Century.*

701 Town Center Drive ■ Suite 100 ■ Newport News, VA 23606 ■ 757.873.2020 ■ www.harveylindsay.com