



## **J. LAWRENCE HECHT**

Senior Vice President  
Retail Leasing and Sales

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### **SPECIALTY**

With over 32 years of retail leasing experience, Larry serves landlords and tenants of retail properties in Hampton Roads, Virginia. He handles the leasing for a broad variety of shopping centers with a total Gross Leasable Area in excess of one million square feet.

### **BACKGROUND**

A native of Norfolk, Larry received his B.A. from the University of Virginia (1985) and his M.B.A. from Old Dominion University (1987). He has been in the commercial real estate business at Harvey Lindsay since 1988 and is a Virginia Associate Real Estate Broker as well as a member of the International Council of Shopping Centers (ICSC). He has been a recipient of the Sales/Leasing Achievement Award from the Hampton Roads Council of Real Estate for every year since 1993. He has also been a long time recipient of the CoStar Power Broker Award based on retail leasing volume.

### **SAMPLING OF CLIENTS AND CUSTOMERS SERVED**

Wal-Mart Neighborhood Market, Burlington, Conn's, Food Lion, Aldi, Party City, Planet Fitness, IHOP, Rite Aid, Save-A-Lot Food Stores, Dollar General, Dollar Tree, Family Dollar, Cinema Cafe, Starbucks, Pizza Hut, Goodwill Industries, Rainbow, Sprint, T-Mobile, Foot Locker, Ruby Tuesday's, Fresenius, Pet Supplies Plus, Panera, MyEyeDr, Subway, Papa John's Pizza, Select Medical Physical Therapy, Jimmy John's, GameStop, Little Caesar's Pizza, Budget/Avis Rent-A-Car, Jollibee, Red Ribbon Bakeshop, Park Lane Tavern, Tidewater Sew-Vac and Chipotle