



## **CHARLES L. DICKINSON, SIOR**

Senior Vice President  
Director of Industrial Brokerage

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### **SPECIALTY**

Charles L. Dickinson joined Harvey Lindsay Commercial Real Estate in 2000 and is a Senior Vice President and serves as the Director of Industrial Brokerage, where he is responsible for developing and implementing strategies that are designed to best provide the firm's clients with the most economical, operationally effective and risk free solutions for their business and investment goals.

Charles provides his clients with sales, leasing, buyer/tenant representation, and consulting services for distribution, office/warehouse, manufacturing, and flex improved properties, as well as vacant land acquisitions and dispositions.

### **BACKGROUND**

Charles received his B. A. in Managerial Economics from Hampden-Sydney College.

### **PAST AWARDS AND AFFILIATIONS**

- "Platinum Award" - Multiple Year Award Winner - Hampton Roads Commercial Real Estate Council, one of the Top 5 highest producing agents in the entire Hampton Roads Marketplace
- Top Salesperson Production Award, Harvey Lindsay Commercial Real Estate
- CoStar Power Broker - Multiple Year Award Winner
- 2010 - Responsible for 2nd Largest Industrial Sale Transaction in Hampton Roads
- 2006 - Responsible for the Largest Industrial Lease Transaction in Hampton Roads
- 2017 - Responsible for the Largest Industrial Lease Transaction in Hampton Roads
- National Eagle Scout Association - Member
- National Association of Realtors - Member
- SIOR - Industrial Specialist - Member

### **SAMPLING OF CLIENTS AND CUSTOMERS SERVED**

Amazon.com, Inc., Blackstone / Link Logistics, Exeter Property Group, ProLogis, Panattoni Development Company, FedEx, Industrial Realty Group, LLC (IRG), Smartmouth Brewing Company, Liberty Property Trust, Office Max, Utz Quality Foods, United States Postal Service, Ferguson Enterprises, Massimo Zanetti, Cummins, Inc., 84 Lumber, Carrier Corporation, Kinder-Morgan/Elizabeth River Terminals, LLC, Paspaley Pearls, Ltd., QED Systems, Inc., Suburban Capital, ARAMARK, ThyssenKrupp, Honeywell, Welspun USA Inc., Pacorini Global Services (USA), LLC, Duke Realty Corporation, Flowserve US, LLC, CVS Health, Raytheon.