



**CRAIG A. COPE**  
Executive Vice President

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## **BACKGROUND AND CORPORATE RESPONSIBILITIES**

With 36 years of commercial real estate experience, Craig will use his keen knowledge of our regional market and his extensive business relationships to assist clients, partners and investors in exceeding their business goals.

As Executive Vice President, Craig oversees all income producing divisions, including sales and leasing, property management, asset management, and development. Craig also coordinates all new business development activities.

## **EXPERIENCE**

Prior to his tenure with Commonwealth Commercial, Craig was Vice President and Regional Manager at Liberty Property Trust where he was responsible for overseeing the Commercial Real Estate operations in Virginia. Craig also served as Vice President at CBRE where he provided commercial real estate brokerage services for companies located in suburban Philadelphia.

## **PRACTICE AREAS**

- Development
- Leasing
- Acquisitions
- Strategic Planning
- Asset Management
- Property Management
- Organizational Leadership
- New Business Development

## **EDUCATION**

B.S. Degree - Metallurgical Engineering, Lafayette College  
M.B.A. - Widener University

## **ACCOMPLISHMENTS**

Craig was awarded the Commercial Real Estate Council's Person of the Year in 2004 and the Cape Henry District Boy Scout Leader of the Year in 2011. He is currently active in Hampton Roads Association for Commercial Real Estate (HRACRE), Scouting, Lynnhaven River Now, the Greater Norfolk Corporation, and Westminster Canterbury.