



**M.B. "MIKE" MAUSTELLER, JR., CCIM**  
Senior Vice President

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### BACKGROUND

Mike specializes in investment sales as well as land acquisition for a variety of users and developers. He has over 35 years experience in commercial real estate and is an annual recipient of the top producer award. Mike holds the distinguished CCIM designation from the Commercial Investment Real Estate Institute. Mike has assisted multiple clients with their real estate needs throughout Hampton Roads including BB&T, Rite Aid and Sonic. He completed transactions in every Hampton Roads city or county and beyond. He resides in the Northern end of James City County and has a good, concrete knowledge of the James City, New Kent and Charles City County areas in addition to the rest of Hampton Roads.

### SELECTED EXPERIENCE

- 43 Acre Land Sale between William & Mary Real Estate Foundation and W.M. Jordan Company, Newport News, VA
- 11 Acre Land Sale between Sherwood Associates and the City of Newport News
- 9 Acre Land Sale between Triple Features Associates and The Breeden Company
- 5.59 Acre Land Sale between Lightfoot Road, LLC and Julie Freeser, York County, VA
- 25,000 SF Industrial Building Sale between SKF USA to Davis Boat Works
- 70,000 SF Office Building Sale between Hampton North I & II and Suttle Holding Corporation, Hampton, VA
- 13,500 SF Office Building Sale between The Point at City Center and Virginia Company Bank, Newport News, VA
- 20,000 SF Office Building Lease between Suttle Holding Corporation and Rivermont Schools, Hampton, VA
- 14,000 SF Office Building Lease between Suttle Holding Corporation and City of Hampton, VA
- 15,000 SF Office Building Lease between Leebcor Properties and Branscome Inc.
- 10,000 SF Retail Building Lease between College of William & Mary and Subway, Mooyah, Crust and Pita Pitt, Williamsburg, VA
- 75,000 SF Office Building Sale between CBL One & Two Oyster Point and Suttle Holding Corporation

### AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- Member, Greater Hampton Roads Realtors Association
- Real Estate Broker's License, Commonwealth of Virginia
- Member, Old Dominion University Real Estate Center, Advisory Board

### SELECT CLIENT LIST

Branch Banking & Trust Co., College of William & Mary REF, Suttle Holding Corporation, SKF, USA and Williams Mullen, PC

### EDUCATION

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**HARVEY LINDSAY**  
COMMERCIAL REAL ESTATE

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