



**ROBERT R. BEASLEY, JR.**  
Senior Vice President  
Industrial Leasing and Sales

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### **SPECIALTY**

Bobby focuses most of his resources on land sales but serves clients needs in all phases of commercial real estate, including office, retail and site identification and development.

### **BACKGROUND**

Bobby has been with Harvey Lindsay Commercial Real Estate for 36 years and has practiced in all areas of commercial real estate. For the past 24 years, Bobby has been instrumental in the development and sales of the largest privately developed Industrial Park in this market, the 400 acre Oceana South Industrial Park and 55 acre Taylor Farm Commerce Park in Virginia Beach. He recently completed the sale of a 75 acre parcel on Dam Neck Road for industrial development.

His experience with industrial land sales and development has established a unique niche for him in this area. Presently, he is involved with the development and sales of a 45 acre Retail/Office Park in Virginia Beach that had floundered for several years and was in need of some new direction.

Bobby's primary focus on industrial sales and leasing has provided him with the opportunity to work with national clients in addition to the well established local companies. He has recently represented Amazon, SAIC, HD Supply, Finishmasters, Federal Express, John Deere, Busch Manufacturing, Point One USA, Hajoca and First Data Corporation.

### **CLIENTS SERVED**

Sthil, Inc., Whole Foods, S. J. Collins Enterprises, S & K Sales, Kettler, Koester America, Inc., GE, Landmark Communications, City of Virginia Beach, Virginia Beach School Board, W & O Supply, Rock Solid Surfaces, United States Postal Service, TowneBank, and Federal Express.